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ALSO INSIDE:
EXECUTIVE ORDER
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GOES TO WASHINGTON
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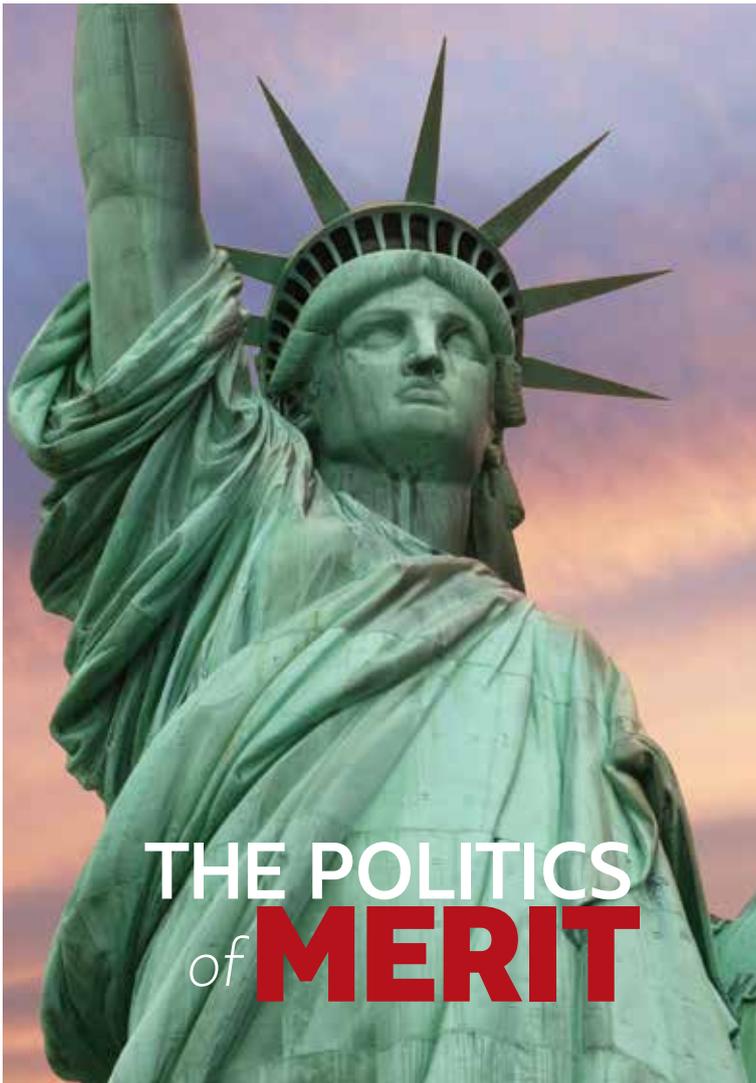


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Wisconsin Chapter

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Postmaster, send address changes to:

ABC of Wisconsin, 5330 Wall Street, Madison, WI 53718

Merit Shop Contractor Wisconsin is published six times annually by
Associated Builders and Contractors of Wisconsin, Inc.
(ISSN# 10642978)

5330 Wall Street, Madison, WI 53718. Periodicals Postage Paid, Madison, WI and other additional mailing offices. (UPS 340-650). Subscription price is \$50 per year.



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FROM OUR PRESIDENT

Executive Order Good for Construction



LAST MONTH, PRESIDENT TRUMP issued an Executive Order intended to dramatically expand the number of people being trained in apprenticeship programs. This is good news for the construction industry, which is currently facing a workforce shortage of as many as 500,000 jobs.

The gist of the Executive Order is to allow third parties (companies, trade associations, unions and others) to determine apprenticeship program requirements rather than federal regulators. Exactly how this streamlined registration process will work is yet to be defined by forthcoming regulations.

It is refreshing to see the President recognize there are millions of good careers available for which a college degree is not an applicable credential, at least not without skills training.

Some criticized the Trump administration for calling for more worker training while at the same time reducing funding for existing Department of Labor worker training programs. But those critics miss the point (and beauty) of the Executive Order. The White House is expected to announce increased funding to expand apprenticeship, but it's not the money that will determine the success or failure of the Executive Order.

Apprenticeship programs are already privately funded training programs, generally supported by employers, employees and those enrolled in the program. Given the flexibility in the Executive Order, the industry (not the federal government) could now determine workforce training needs, making apprenticeship the ultimate "private-sector" training program.

What could sink the order is a failure to fully harness the power of the private sector by excluding certain industries from the benefits of the Executive Order. Some have speculated that construction may be exempted from the order because apprenticeship is already widespread and well-established in that industry. That would be a mistake. True, the construction industry is already familiar with apprenticeship and most apprentices in this country work in the construction industry. However, this does not mean there is lack of growth potential for construction apprenticeships. It is because of the construction industry's familiarity with apprenticeship that it represents the biggest opportunity to expand apprenticeship and provide good jobs for hundreds of thousand people. As a wise mentor of mine once said, "You gotta hunt where the ducks are." For apprenticeship growth, that's the construction industry.

— John Mielke

“
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INDUSTRY.”



BUILDING TRANSPARENCY

ABC OF WISCONSIN WORKING WITH MUNICIPALITIES
FOR MORE TRANSPARENT BIDDING PROCESSES

By Tyler Wilkinson — ABC of Wisconsin Chapter Counsel, Axley Attorneys

There is a fear among municipal employees that low-bid contractors would use unskilled and untrained labor on municipal jobs that no longer require prevailing wage. The same individuals argued that any municipal savings from not having to pay prevailing wages would be spent on ongoing maintenance and repairs because the low-bid contractor would do a poor job.

Given this misunderstanding, ABC of Wisconsin has invested time with municipal public works and

procurement offices to explain the competitive bidding process. Here are some of the key points we use with public officials:

- Prevailing wage was never a guarantee of quality work. Every county has had bad experiences with poor or defective work, even when prevailing wage was in place.
- Municipalities often create burdensome bidder qualification processes that have little to do with the project. This discourages contractors from

bidding, including many quality contractors who do not deem the long and drawn-out qualification process worth the effort when there is better, private work available. The bidding process, they explain, should be used to help contractors submit quality bids.

- Municipalities need to design project-specific bidder qualifications and stop using “off-the-shelf” qualifications that create unnecessary work for contractors. Many projects, like paving, installing curbs and gutters and building storage sheds, do not need burdensome qualification processes. More complex and expensive projects, like building a county jail, would require more extensive qualification processes. Municipalities should ask, “How does this bidder qualification help me get the best bids from the best contractors for this project?”

- Municipalities often eliminate otherwise qualified bidders through restrictive requirements. Creating bidder qualifications

BIDDER QUALIFICATIONS SHOULD BE IMPARTIAL, OBJECTIVE, AND DESIGNED TO MATCH THE PROJECT.

that are too restrictive, like adding geographic limitations, residency requirements or apprenticeship requirements, may be illegal and will certainly reduce the number of qualified bidders. The goal should be to get better bids from more contractors, not to inadvertently reduce the number of qualified bidders.

- Bidder qualifications should be impartial, objective, and designed to match the project. A bidding contractor should know up front whether it meets the qualifications or not.

- Municipalities could help contractors submit quality bids by giving them thorough plans and specifications from which to bid and by holding pre-bid meetings.

- Municipalities should also include the contract they intend to enter into with the low bidder ahead of time so that contractors understand the allocation of risk and responsibilities. Contractors are better able to give a quality bid when they fully understand the project and the risks.



Transparency in the municipal bidding process will encourage more contractors to bid on projects.

• Municipalities should create and enforce objective bidder qualifications and should publish whether the contractor was deemed “qualified” and the rationale for the decision. Municipalities should also post the bid results and the bid award. Contractors, and the general public, will have more faith in the public bidding process if it is clear that the process is not being manipulated to favor certain contractors.

The bottom line for the municipalities is to be transparent about their qualification and bidding process and use the competitive bidding process to get quality bids from more contractors. Better bids from more contractors should help make sure that the public owner (taxpayer) gets a quality project, on-time and on-budget.

Based on the questions and comments from the audience at a recent discussion with county procurement officials, there seemed to be a better understanding on how a competitive bidding process could eliminate qualified bidders. Members of the audience also indicated that they wanted to avoid issues that eliminate qualified contractors in the future and establish true partnerships with the contractors on their projects.

ABC of Wisconsin will continue to advocate for members to help public owners understand how to get better, quality bids from more contractors. Members should feel free to use this article to do the same. 

ABC OF WISCONSIN
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ADVOCATE FOR
MEMBERS TO HELP
PUBLIC OWNERS
UNDERSTAND HOW
TO GET BETTER,
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POLICY NOT POLITICS

HOW TO TALK WITH — AND ENGAGE — YOUR EMPLOYEES

By John Schulze — Director of Legal & Government Affairs, ABC of Wisconsin

As a business owner, you may be reluctant to “talk politics” at work because you do not want to be accused of pushing your beliefs on others. However, your employees want to understand how public policy affects the company, because it affects their jobs too. Employees consider employers a trusted source for information. Even better, by empowering them with information, your employees will be more likely to engage in the political process after you talk to them.

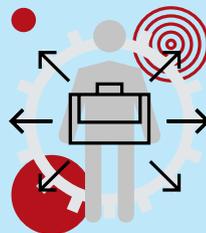
According to the Business Industry Political Action Committee, employees consider their employers to be the single most credible source of political and public

policy issues, ahead of political parties and the news media. Not only that, but the same survey showed that employees want their employers to share important policy information with them by a two-to-one margin.

Even better, the majority of those polled are more likely to vote after they receive the information from an employer.

No one, including your employees, wants to vote based on being vaguely informed about candidates and issues.

If your employees have the confidence to make an informed decision, they will go to the polls. Let employees know what issues pose a risk or benefit to your business and why; for example, transportation funding or workers’ compensation rates. Be transparent and share the data that drives your stance on the issue. By providing your





Employees consider their employers to be the single most credible source of political and public policy issues, ahead of political parties and the news media.

employees with information — but letting them decide who to vote for themselves — you are empowering them with knowledge, not personal political beliefs.

When providing information to employees, it is important not to ask an employee about their personal views. If someone wants to share their views, they will offer them without being asked. Further, employees have a right under Wisconsin law to decline to participate in discussions involving political or religious issues. Keep that in mind if someone doesn't want to talk with you. Finally, please be aware that union organizing has its own set of rules completely different than the policy discussion advice set forth in this article, and as a result need to be handled with specific advice of legal counsel. In addition, local ordinances, such as the City of Madison's Equal Opportunities Ordinance, prohibit discrimination based on political beliefs. Thus, as always, it is important to make employment decisions based on legitimate business reasons.

Both the ABC of Wisconsin Chapter and National ABC have tools on our websites that you can use to have this conversation with your employees or provide articles in company publications. The ABC action app is available at Google Play and iTunes and should be downloaded by both you and your employees. You can also send out a broadcast email about legislative or policy updates. For example, you could forward interesting tidbits from either the Merit Shop

Express or Building Influence e-newsletters. Feel free to invite John Mielke or me to provide a legislative update to your employees.

Here are some important caveats to keep in mind during this process. While you have a free speech right to say what you want about politics at work, there are limits. You should never hint that the company will go out of business or wages will be cut based on an election's outcome. In other words, all communications must be non-threatening. Also, you should not expressly advocate (as in "vote for," "support," "defeat,") a position or solicit campaign contributions. If you have questions or think you are getting close to the line, please do not hesitate to call the Chapter or use the ABC attorney one-call line (both included in your membership).

Right now, political discourse seems to be producing more heat than light. But even in these passionately partisan times, the public policy decisions made by our elected officials impact the way your company does business and the way your employees work and live. Elected officials work for both you and your employees. You are a community leader, and this is what participatory democracy is all about. You have both the credibility and the opportunity to educate and motivate your employees to the polls. Tell your employees that you value their role in your company and recognize they are individuals who can influence policy. It is the voice and vote of both you and your employees that matter. 

FRESHMAN'S PERSPECTIVE

NEW REPRESENTATIVE IN SEARCH OF SOLUTIONS FOR OUR COUNTRY

By Mike Gallagher — R-Wisconsin, U.S. House of Representatives



ABC members Cody Pederson, Matt Rosek, Steve Slawinski, and John O'Connell discuss federal tax policy with Congressman Mike Gallagher (second from left) at an event in Milwaukee earlier this year.

As a military guy who never thought he'd serve in Congress, my first few months in this new and unexpected deployment have been eye-opening. Distrust in government remains at an all-time high, with recent polls showing Congress has a lower approval rating than cockroaches and colonoscopies. To be brutally honest, it's not hard to see why. Rather than work together to solve the many problems we face as a nation, most professional politicians seem focused only on their next re-election.

In other words, politics as usual isn't working. Congress can and must do better for the American people.

That's why in my first few months I've tried to focus on finding real solutions to the serious problems we face as a nation, rather than engaging in the political theatre that pervades Washington, DC. After all, it's the politics of the past that put us into this mess in the first place. This is also why I believe strongly in draining the swamp through things like term limits, a five-year lobbying ban, and my "Do Your Job" Bill (whereby Congress couldn't take a vacation until we

fix the budget process). The bottom line is we have too much power concentrated with special interests in Washington. We need to send that power back to the states and to the people.

It's not going to happen overnight, but I believe the American people want leaders willing to tackle these hard problems head on and engage in civil discourse without demonizing the other side. Additionally, though it rarely gets any media attention, we actually have been able to make some serious progress in this Congress when it comes to getting the federal government off our backs, out of our wallets and keeping the country safe.

Growing the Economy

To bring order to an out-of-control bureaucracy and hold government accountable, the House passed the REINS Act—which requires Congress to approve all new major regulations—and we need the Senate to follow suit. This would be a significant step in helping eliminate the red tape that suffocates small businesses, de-

stroys jobs, and indirectly places further economic burdens onto hard-working Wisconsin families. In the House, we've passed 15 bills to stop the trends of regulations that cost the U.S. economy and taxpayers billions of dollars. In 2016, the Federal Register hit 97,110 pages of regulation. This is the equivalent of 15 King James Bibles. The REINS Act would put the power of approval back in the hands of the

American people and the democratically elected Congress.

*Politics as usual
isn't working.
Congress can
and must do
better for the
American people.*

Closing the Skills Gap

Business owners across Northeast Wisconsin routinely tell me they are hiring but simply can't find qualified workers willing to show up and work hard. This is why I voted in favor of a bill aimed at helping close the skills gap and boost economic growth by equipping students

with the skills they need to fill the in-demand and high-skilled jobs. You don't need a four-year liberal arts degree to be successful and earn a good wage, and I'm confident that our technical and community colleges in Wisconsin are prepared to lead the way when it comes to closing our country's growing skills gap.

Keeping the Country Safe

But our ability to grow our economy and prosper here at home depends on our willingness to lead and guarantee stability abroad. Over the last eight years, we've seen the devastating consequences of abandoning our allies and undermining our military deterrent. On the House Armed Services Committee, we just passed a National Defense Authorization Act that would stop this disturbing trend and put the military back on track to restoring peace through strength. In addition to providing the best training and support for our troops in harm's way, we also need to take care of our veterans when they come home. That is why I'm proud Congress recently passed—and the President signed—critical reforms to the Veterans Administration (VA).

The bottom line is we need to bring more Wisconsin common sense and civility to Washington. It seems to me that people in Wisconsin are a little more respectful of one another and a little more likely to assume the best about others. I think the rest of the country could use a little of that right now. People hug their loved ones just a little tighter here. The holiday gatherings are a little merrier. Maybe it's the cold winters. Maybe it's the beer. Maybe it's just my imagination, but every time I get off the plane from Washington, I say a little prayer to myself and I thank God for Wisconsin. 



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Congressman
Glenn Grothman tours
an A.C.E. Building Service
project with owner
Stan Johnson
(second from right)
and his employees
(far right and left).

TAKE A POLITICAN TO WORK DAY

By John Schulze — Director of Legal & Government Affairs, ABC of Wisconsin

A number of ABC of Wisconsin members have been taking advantage of opportunities to enhance relationships by hosting legislators at jobsites. Inviting statewide and local elected officials to jobsites is a great way to build relationships and showcase your company. It is also one of ABC National's strategic goals. Office holders want to hear how their actions will affect constituents' businesses.

A visit will give policy makers "hands-on" knowledge about how their decisions affect how you do business, and provide participants with an opportunity to discuss

issues with people who make decisions that will impact the construction industry as a whole. Developing a relationship with elected officials can result in real influence of future public policy decisions. It is also an essential fundamental tool in a successful grassroots advocacy program.

Here are some things to keep in mind when planning a visit:

Determine the purpose of the visit:

You should not just invite your elected representative for a photo op and some free advertising. Do you want to raise awareness about a problem, or highlight an im-

portant project being built in a community, or emphasize safety training or an award? Once you have a single, focused, easy-to-understand purpose of the visit, make sure to communicate it to your employees.

Schedule: Elected officials will most likely be available during later summer (August – Labor Day), and early winter (late November – early January). Fridays generally work well because politicians like to be home over the weekend.

Location, location, location: Contractors may not realize how interesting jobsites can be for individuals, like elected



Royal Construction's Jim Bunkelman (left) and Bloomer State Rep. Rob Summerfield and his staff member (right) tour a job site in Altoona.

officials, who don't get to see this type of work up close. But that doesn't mean to select any site. Select the place that is easily accessible and has little background noise. Arrange for parking and make sure there is eye candy – something interesting to see. Examples of this are heavy equipment in operation or an active construction site. Take the time to map out the tour beforehand, and make sure you have plenty of safety gear.

Talk about yourself: Be prepared to provide information to the elected officials and any reporters that attend. Such information could include, for example, your total number of employees, type of work you do, and any recent significant projects you have worked on. This will help connect what you do to the message you want to convey.

Capture the event: Smart phones are OK for taking photos, but if you are going through the effort of putting together a great event, you may want to use a quality camera or invest in a professional photographer. Also, think about inviting news media to the site if you think they

may be interested. Make sure you let ABC of Wisconsin know about it too, so we can promote it.

Hearing from the people affected by legislation is important for public officials' sound understanding of policy matters. It is also the best and most effective grassroots advocacy.

Chapter staff have coordinated several of these visits over the last couple of years for members throughout Wisconsin, and Chapter President John Mielke presented best practices at last year's workforce conference. We would be happy to help other members do the same. 

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AN ABC MEMBER GOES TO
WASHINGTON

A DIARY OF LEGISLATIVE WEEK

BY — Steve Klessig, Keller, Inc. • ABC Midwest Vice-Chairman

SUNDAY

June 18
2017

- Left for Midway Airport since Milwaukee flights to Washington, D.C., on Southwest were booked.
- Almost missed my flight due to Father's Day traffic.
- Arrive in Washington at 10:30 PM.
- Surprised that a taxi was cheaper and quicker than Uber; (more evidence that free enterprise and merit delivers quality at a lower cost).
- Arrive and check in at the Hyatt Regency Hotel 11:00 PM.



- Took my traditional run on the National Mall; admired our Capitol, including the architecture and history of this great building. Admired the restoration of the Capitol Rotunda. This should leave the dome in good shape for another 100 years. Work is being done on the Senate wing of the Capitol. As I ran toward the Washington

Monument I returned towards the Capitol and realized why they call it "The Hill." I struggled in the 90-degree heat to make it to the top of the hill.

- ABC Executive Committee Meeting from 11:00 AM – 3:00 PM. Reviewed the agenda for Legcon. As Midwest Vice Chairman, I provided input into the agenda for the ABC National Board Meeting. We received a Treasurer's Report and found that ABC is doing well financially. We reviewed the ABC Strategic Plan and the progress we've made on our goals.

MONDAY

June 19
2017

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LEGISLATIVE WEEK

[CONTINUED]

MONDAY

June 19
2017

- Diversity & Inclusion Summit Reception 3:00 PM - 5:00 PM. We heard from a speaker on the future and how the future will affect us. She gave us a quote from Mark Twain, "You can't trust your judgment if your imagination is out of focus." I watched a Caterpillar advertisement, "The future belongs to those that build it." The speaker stressed that, "Wonder and resistance can't coexist."
- Chair-elect Happy Hour from 5:00 PM - 7:00 PM. I had a wonderful time talking with Tim from St. Louis about becoming an ABC Member. Erma from the Heart of America has become a friend like so many others I have come to know at ABC. She and I had a wonderful time talking about our connections at our county fairs.

TUESDAY

June 20
2017

- Bylaws & Policy Committee from 8:00 AM – 10:00 AM. This was the first National Committee I was ever a part of. I thought it would be really boring, but I learned a lot about how our association is governed.
- Service Corporation Meeting from 10:30 AM - 1:00 PM. This is the group that runs the *Construction Executive Magazine*.
- Business Development Committee from 1:00 PM - 4:00 PM. This group runs the Excellence In Construction Awards Program.
- Executive Committee Meeting from 4:00 PM - 5:00 PM. At this meeting we all reported on the Committee Meeting we attended, as we are assigned to the Committees as Liaisons by ABC Chair Goodrich.

WEDNESDAY

June 21
2017

- Board of Directors Meeting from 8:30 AM – 3:00 PM. The highlight for me was the tribute to Tom Wanamaker, who passed away in an accident earlier this year.
- We heard again from our leaders that ABC is healthy financially and in spirit.
- ABC is accomplishing many of its membership and legislative goals.
- Midwest Regional Breakout Meeting from 3:00 PM - 4:15 PM.
 - We planned the Midwest Regional Meeting that will be held at the Cornhusker Chapter May 3-4.

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LEGISLATIVE WEEK

[CONTINUED]

WEDNESDAY

June 21
2017

- We decided to invite all the 2018 ABC National Board Members from the Midwest Region and the Midwest Presidents and Vice Presidents.
- Members loved the format so much from our 2017 Meeting that we planned to repeat the same agenda.
- Members were concerned when I suggested inviting our Strategic Partners, as some felt that they may not be able to speak freely.
- We agreed to invite 2018 Chair George Nash to our Regional Meeting.
- We discussed the potential changes to the eligibility requirements for the EIC Awards.
- We congratulated Iowa, Missouri, and Wisconsin on their PLA successes.
- The Midwest does not want any mandates from National on how to take Trimmer donations.
- We discussed that I would be up for election in November at ABC Leadership.
- We discussed how to get better STEP participation. Some felt it would help if we made the process simpler and took away any cost.

● Dinner with Wisconsin Legislators.

- 5:30PM: Congressman Sean Duffy from northwestern Wisconsin risked his shellfish allergy to hang out with the 10 folks from the Wisconsin Chapter before he hurried home in time for dinner with his wife and eight children.
- 6:30 – 9:00 PM: Senator Ron Johnson and Congressmen Mike Gallagher and Glenn Grothman were exceedingly generous with their time as we spent the evening discussing the issues of the day. Mike Gallagher participated in ABC's Young Professionals symposium earlier in the week, which taught ABC young professionals the ins and outs of lobbying, grassroots and advocacy.
- It was especially satisfying to see Ron because ABC of Wisconsin was one of the few organizations that did not write off his re-election



ABC member Dan Ross of Ross & Associates (left) hangs out with Congressman Sean Duffy (right).

[CONTINUED]



That's me (left) dining with Congressman Gallagher (middle) and Senator Johnson (right).

WEDNESDAY

June 21
2017

chances when it looked like he was going to lose last fall to Russ Feingold. We stuck with him because Ron Johnson is a champion of merit and free enterprise. I found Senator Johnson's answer to what keeps him up at night most interesting. Not China, not Russia, and not North Korea. He said, "(I find) an electrical pulse shot at the nation's electrical grid to be the most disturbing." He should know. He is chair of the Homeland Security Committee.

o ABC of Wisconsin was also one of the early and strongest supporters of Glenn Grothman, who was a friend of ours in Wisconsin

and continues to be a friend in D.C. He is expected to have a tough re-election against Herb Kohl's liberal nephew, who has committed to spending what it takes to buy the Congressional seat. Please contact John Schulze at 608-244-5883 to help keep Glenn in Congress.

o 10:00 PM: After dinner, four of us visited the Old Washington D.C. Post Office, which thanks to several ABC member contractors became the five-star Trump International Hotel. While there, we met Fox News' Sean Hannity.



Sean Hannity (left) stops to visit with several ABC members, including Greg Jones, Dave Jones, Inc. (right).

THURSDAY

June 22
2017



Vice-President Mike Pence speaks to us at the Legislative Conference.

● Legislative Week Breakfast with special guest Vice President Mike Pence

o 7:00 – 8:00 AM: I have never seen the room more packed. It was a sell out. Security was understandably tight, with most attendees waiting in line for over an hour to go past the bomb-sniffing dogs and through the metal detector.

o 9:00 – 10:00 AM: Wisconsin received a shout-out for its successful efforts to pass PLA neutrality.

o Proud to say that Wisconsin was awarded the Bronze ABC action award for outstanding grassroots performance.



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[CONTINUED]

THURSDAY

June 22
2017

- As you know, ABC's legislative motto is, "Get into Politics or Get out of Business." Several members are taking that to heart. Congressman Rick Allen (R-Georgia), Francis Rooney (R-Florida), and Lloyd Smucker (R-Pennsylvania) are ABC members and Mick Rich from New Mexico announced his run for the US Senate.
- Three members of Wisconsin's Congressional Delegation received the National "Champion of Merit" Award – Ron Johnson, Glenn Grothman, and James Sensenbrenner.
- 10:00 AM: The Vice President said everything we want to hear. He is truly one of us. His Midwest charm and wit comes across loud and clear.
- We could all tell he was with us on our issues, and he knew our issues.
- He called ABC, "The Marine Corps. of American politics."
- Almost every sentence was greeted with applause.



L-R: Keller's Steve Klessig, Olympic Builder's Julie Yahnke, Ross and Associates Dan Ross, and Wondra Construction's Roger Thimm on Speaker Ryan's patio overlooking the Capitol Mall.

- 12:00 PM: Visit to Speaker Ryan's Office.
 - Although the speaker could not meet with us we enjoyed touring his office.
 - We took pictures on the Speakers Balcony with one of the best views of the Mall in the city.
- Left for Reagan International Airport to fly home after an eventful week in our nation's capitol.

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LEGISLATIVE WEEK



EVENT REMINDERS

Sporting Clay Shoot
September 6, Johnson Creek

Networking Social
September 27, Eau Claire

Meet the Generals
October 11, La Crosse

Human Resources Conference
October 26, Wisconsin Dells

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NEW MEMBERS

For membership information contact **Bill Stranberg**, Membership Director
Associated Builders & Contractors of WI – 608-244-5883

MAY 2017 NEW MEMBERS

• Dauman Electric Inc.

Mary Dauman

295 Swarthout Road, Fall River, WI 53935

Phone: (920) 484-3582

Description: Electrical Contractor

Sponsor: Joe Daniels, Joe Daniels Construction Co.

Beam Club Members-to-date: 11

• Epic Construction, Inc.

Jodi Infield

3749 Kilian Ln, PO Box, 249, Kieler, WI 53812

Phone: (608) 568-7577

Description: General Contractor

Sponsor: Ken Alderden, Sentry Insurance

Beam Club Members-to-date: 5

• Jennings & Woldt Remodeling, Inc.

Jeremy Woldt

526 Commercial Ave., Sun Prairie, WI 53590

Phone: (608) 837-6312

Description: Remodeling Contractor

Sponsor: Mark Rudinicki, Stevens Construction Corp.

Beam Club Members-to-date: 1

• Port Cities Heating & Cooling LLC

Jeff Kasten

9730 Wehausen Rd., Manitowoc, WI 54220

Phone: (920) 758-6000

Description: Mechanical Contractor

Sponsor: Stan Johnson, A.C.E.

Building Service Inc.

Beam Club Members-to-date: 22

• Seifert Electric Inc

Kim Kluz

PO Box 94, Mosinee, WI 54455

Phone: (715) 693-2625

Description: Electrical Contractor

Sponsor: Tom Altmann, Altmann Construction Co., Inc.

Beam Club Members-to-date: 27

The Hanover Insurance Group

James Lago

333 W. Pierce Rd., Ste. 300, Itasca, IL 60143

Phone: (630) 521-8425

Description: Insurance/Surety Company

Sponsor: Troy Carlson, McClone

Beam Club Members-to-date: 8

JUNE 2017 NEW MEMBERS

• Advanced Building Corporation

Patrick Baldwin

3624 Pioneer Road, Verona, WI 53593

Phone: (608) 833-0900

Description: General Contractor

Sponsor: Joe Daniels, Joe Daniels Construction Co.

Beam Club Members-to-date: 12

• Ben Waldron Construction, LLC

Ben Waldron

5131 N. Britton Rd.

Union Grove, WI 53182

Phone: (414) 881-0254

Description: General Contractor/
Remodeling Contractor

Sponsor: JR Reesman, Reesman's Excavating & Grading, Inc.

Beam Club Members-to-date: 18

• Fish & Associates, Inc.

Andrew Fickett

3148 Deming Way #160

Middleton, WI 53562

Phone: (608) 831-3238

Description: Structural Steel/
Weld/Bridge Inspection and Testing

Sponsor: Greg Jones, Dave Jones, Inc.

Beam Club Members-to-date: 1

• KMA Bodilly CPAs & Consultants

Jason Kadow

1200 John Q Hammons Dr, Ste 500

Madison, WI 53717

Phone: (608) 664-1040

Description: CPA Firm

Sponsor: Greg Jones, Dave Jones, Inc.

Beam Club Members-to-date: 2

• Kuehl Electric Services LLC

John Kuehl

N626 Boltonville Rd.

Random Lake, WI 53075

Phone: (262) 689-2422

Description: Electrical Contractor

Sponsor: Gerry Krebsbach, K-W Electric, Inc.

Beam Club Members-to-date: 27

• PHE Contractors, Inc.

Steve Pickhardt

614 N. High St., Randolph, WI 53956

Phone: (920) 326-3213

Description: Plumbing, Heating & Electrical Contractor

Sponsor: Megan Decker, Mega Rentals, Inc.

Beam Club Members-to-date: 2

• ProAxis LLC

Robert Nicholas

628 West Hudson Street, Mazomanie, WI 53560

Phone: (608) 228-0052

Description: Concrete & Waterproofing Contractor

Sponsor: Joe Daniels, Joe Daniels Construction Co.

Beam Club Members-to-date: 13

• Stoltz Electric LLC

Don Firkus

3774 Jordan Rd, Stevens Point, WI 54482

Phone: (715) 341-7108

Description: Electrical Contractor

Sponsor: Peter Blenker, Blenker Co. Inc.

Beam Club Members-to-date: 2

• Vantage Mechanical, LLC

Andy Goetz

8161 Jefferson St., Pittsville, WI 54466

Phone: (715) 884-0534

Description: Mechanical Contractor

Sponsor: Tom Altmann, Altmann Construction Co., Inc.

Beam Club Members-to-date: 28

• Vector Electrical Contractors, Inc.

Steve Graser

1341 Pearl Street, Waukesha, WI 53186

Phone: (262) 547-5073

Description: Electrical Contractor

Sponsor: Amy Allen, Current Electric Co.

Beam Club Members-to-date: 1



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